

## Message Text

UNCLASSIFIED

PAGE 01 BUENOS 09722 211504Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /023 W  
-----116036 212124Z /70

R 211330Z DEC 77  
FM AMEMBASSY BUENOS AIRES  
TO SECSTATE WASHDC 3821  
INFO USDOC WASHDC

UNCLAS BUENOS AIRES 9722

E.O. 11652: N/A  
TAGS: BEXP,AR  
SUBJECT: COMMERCIAL OPPORTUNITY

TO: MR. EDWARD C. NIEDERMEYER, PRESIDENT  
NIEDERMEYER MARTIN COMPANY  
PORTLAND, OREGON  
TELEX: 630-617

REFERENCE: A) UNCLAS BA-9312, B) USDOC 23094

1. YOUR CABLE TO US OF NOVEMBER 25TH PROMPTED THE  
MINISTRY OF SOCIAL WELFARE TO REVIEW ITS REQUIREMENTS.  
AS A RESULT OF THIS REVIEW, THE MINISTRY OF SOCIAL  
WELFARE HAS DETERMINED THAT THERE WILL BE NEED FOR  
TEN THOUSAND EMERGENCY HOUSING SHELTERS. THESE WILL  
BE PURCHASED THROUGH AN INTERNATIONAL CALL FOR BIDS,  
AND MANUFACTURERS FROM SEVERAL COUNTRIES WILL BE  
INVITED TO SUBMIT THEIR BIDS AT A YET TO BE SPECIFIED  
DATE IN JAN 1978.

2. MEANWHILE, MANUFACTURERS ARE REQUESTED TO SEND  
DESCRIPTIVE LITERATURE, INCLUDING COMPLETE  
DESCRIPTION OF SHELTERS, TO THE FOLLOWING ADDRESS:

MINISTERIO DE BIENESTAR SOCIAL  
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PAGE 02 BUENOS 09722 211504Z

SECRETARIA DE ESTADO DE DESARROLLO URBANO Y VIVIENDA  
ARG. JUAN C. RAMIREZ ECIGNARD  
DEPTO. PROMOCION Y ASISTENCIA TECNICA  
DEFENSA 120, PISO 3, OFF. 3849  
1345 BUENOS AIRES, ARGENTINA  
PHONE: 30-4010

3. UNLESS MINISTRY RECEIVES LITERATURE ASAP YOU WILL NOT BE INVITED TO BID. DUE TO DELAYS IN INTERNATIONAL MAIL SERVICE, YOU ARE ADVISED TO EITHER CALL OR CABLE ARG. RAMIREZ AT THE TIME YOU MAIL PRODUCT DESCRIPTIONS, TO INFORM HIM OF YOUR DESIRE TO BE INVITED TO BID.

4. THERE WILL BE NO LIMITATION ON THE TYPE OF MATERIALS USED, WITH THE FOLLOWING OBSERVATIONS, SHELTERS MUST BE LIGHTWEIGHT, PORTABLE, EASY TO ASSEMBLE, KNOCK-DOWN, AND RE-LOCATABLE, EASY TO STORE, INSULATED, SIMPLE ENOUGH TO BE ASSEMBLED BY UNTRAINED INDIVIDUALS WITHOUT THE USE OF SPECIALIZED TOOLS (V.G.: TOOLS OTHER THAN SCREW-DRIVERS, PLIERS, WRENCHES, HAMMERS) CEMENTS OR ADHESIVES, AND MUST HAVE A PIPING PANEL. SHELTERS MADE OF ALUMINUM, CEMENT, PLASTICS, STEEL, WOOD, INFLATABLE FABRIC STRUCTURES, AND SIMILAR MATERIALS OR COMBINATIONS OF MATERIALS ARE PRIMA-FACIE CONSIDERED ACCEPTABLE.

5. DELIVERY OF FIRST SIX THOUSAND UNITS MUST TAKE PLACE IN APRIL, AND A SECOND SHIPMENT OF FOUR THOUSAND MUST BE DELIVERED IN JUNE.

6. SUPPLIER FINANCING DESIRABLE.  
SINGED: PETER E. JONES, COMMERCIAL ATTACHE  
U.S. EMBASSY, BUENOS AIRES.  
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PAGE 03 BUENOS 09722 211504Z

CASTRO

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Enclosure:** n/a  
**Executive Order:** N/A  
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**Office:** ACTION ARA  
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**Review Exemptions:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 162404  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMMERCIAL OPPORTUNITY TO: MR. EDWARD C. NIEDERMEYER, PRESIDENT NIEDERMEYER MARTIN COMPANY  
**TAGS:** BEXP, AR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009